



USCAPITAL



CAROLINE BANZALI

SPEAKING ENGAGEMENTS AND PUBLICATIONS

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CAROLINE BANZALI IN THE MEDIA

CAROLINE BANZALI J.D., LL.M.
VICE PRESIDENT



Caroline Banzali is a veteran M&A attorney and tax advisor with over 25 years of experience, culminating in the launch of her independent practice in Beverly Hills, California, in 2024. Her background as an M&A Tax Partner, private equity/family office executive, and corporate start-up strategist reflects a rare blend of commercial acumen and deep technical expertise in tax and law.

Ms. Banzali counsels clients on a broad range of M&A matters and also serves as General Counsel and Tax Advisor to early-stage ventures and growth-oriented entrepreneurs, as well as established companies preparing for capital raises, exits, or succession planning.

Ms. Banzali began her career in the Big Four's Transaction Advisory Services practice in California and New York, advising on tax due diligence and structuring for strategic and private equity deals ranging from \$5 million to \$15 billion. She

later became an M&A Tax Partner at top-ranked firms, advising clients in sectors including media and entertainment, technology, licensing and merchandising, consumer products, health and wellness, and professional services.

As Senior Vice President and Head of Global Tax at a multi-billion-dollar PE/family office, Ms. Banzali led M&A tax strategy and oversaw all aspects of U.S. and international tax compliance, audit defense, and risk mitigation for a diverse portfolio spanning media, real estate, tech, and philanthropy.

In 2017, she joined the executive team of a distressed electric vehicle start-up, helping to secure \$2 billion in funding and \$250 million in California tax incentives as Deputy General Counsel and Head of Tax & Risk Management. The company went public via SPAC in 2021 with a \$3.4 billion valuation.

Ms. Banzali earned her B.S. in Business Administration from USC at age 19 and holds a J.D. and LL.M. in Taxation from Loyola Law School. A member of the California Bar since 1999, she frequently contributes to business publications and speaks at professional forums. She is proud to advise a diverse client base, including minority-, women-, and veteran-owned businesses.



RECENT ARTICLES AND PRESS RELEASES



US Capital Global Grows USA East and West Coast Teams with Four Senior Appointments

ABL Advisor – July 14, 2025

US Capital Global announced the expansion of its U.S. team with the addition of four new bankers, including Caroline Banzali.

<https://www.abladvisor.com/news/41084/us-capital-global-grows-usa-east-and-west-coast-teams-with-four-senior-appointmen>



Opus Connect Names Caroline Banzali Top 25 Women in M&A

Withum – April 28, 2023

Opus Connect, an exclusive network of M&A professionals, named Caroline Banzali, on their annual Top 23 Women in M&A List.

<https://www.withum.com/resources/opus-connect-names-withum-partner-top-25-women-in-ma/>



Recent NCUA Enforcement Action Underscores Ongoing Importance of Compliance with FinCEN Guidance for Banking Marijuana-Related Businesses

The Banking Law Journal – July/August 2021

Article by Abigail M. Lyle and Aliza Pescovitz Malouf citing Caroline Banzali, "The SAFE Banking Act and the Future of Cannabis Banking in the U.S." (p. 373).

https://www.hunton.com/media/publication/77052_Banking%20Law%20Journal_Lyle.pdf

SPEAKING ENGAGEMENTS BY CAROLINE BANZALI

Strafford A BARBRI Company

Strafford Webinar: "M&A Tax Planning Strategies for S Corporations"

Online | Scheduled for September 25, 2025

Caroline Banzali will lead a 90-minute live CLE/CPE video webinar hosted by Strafford Publishing, a BARBRI company and a recognized leader in legal education. The interactive session, titled "M&A Tax Planning Strategies for S Corporations," will cover critical tax considerations for structuring mergers and acquisitions involving S Corporations. This marks the third time Caroline has been invited to present this high-demand program.



InvestHER Con 2025: "How to Evaluate Fund & Crowdfunding Platforms"

Orlando, FL | June 1-3, 2025

As a keynote speaker at InvestHER Con 2025, Caroline Banzali delivered a featured session titled, "How to Evaluate Fund & Crowdfunding Platforms: What Every Passive Investor Must Know to Feel Confident." Addressing a packed audience of women investors, Caroline debunked the "active-only" investing myth and equipped attendees with a clear, practical framework for evaluating fund and crowdfunding opportunities. Her insights empowered passive investors to make confident, informed decisions grounded in strategy, data, and risk-awareness.



Let's Talk Alt\$ Retreat 2024: "The Future of M&A: Predictions and Preparations"

Fairmont Grand Del Mar, San Diego, CA | November 6-8, 2024

Caroline Banzali participated in a high-impact panel discussion at the Let's Talk Alt\$ Retreat, entitled "The Future of M&A: Predictions and Preparations." Sharing the stage with other leading experts, she provided valuable insights into the evolving mergers and acquisitions landscape. Her analysis of current trends, future forecasts, and strategic responses offered attendees actionable takeaways to navigate and capitalize on changes in the alternative investments and M&A markets.

SPEAKING ENGAGEMENTS BY CAROLINE BANZALI



Taxing Triumphs: Women Shaping M&A Tax Strategies

Withum Podcast | March 14, 2024

Caroline Banzali speaks to her role and experiences in the M&A process for both buy-side and sell-side engagements.


<https://www.youtube.com/watch?v=9Yq6MwB4f-g>




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IN THE MEDIA

US Capital Global has been quoted and featured in leading publications including:

abfjournal

ABLADVISOR

BUSINESS
NEWS
DAILY
A guide for startups & small businesses

**MERGERS &
ACQUISITIONS**

manex

**WALL STREET
JOURNAL**

**Bloomberg
Businessweek**

Inc.

The Secured
Lender

The
HedgeFund
LAW REPORT

OPERATED BY FINTECHNEWS.COM
THE FINTECH TIMES
THE WORLD'S FINTECH NEWSPAPER | THEFINTECHTIMES.COM

FORTUNE

If you would like to know more about how your business can secure the funding it needs, visit www.uscapital.com



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